

China Roundtable Discussion Series 3 Selecting and Managing Business Partners in China

March 6, 2008

Agenda (TBD)

- 8:00 – 8:30 Registration: BCIT Downtown Campus, 555 Seymour Street
— Atrium Room 825
- 8:30 – 8:45 **Welcome & BC Canada Pavilion Update**
Michael Nicholas, Manager - Beijing Business Program
BC Olympic Games Secretariat
- 8:45 – 9:15 **What are the Types of Partnership in China**
Trade Commissioner
Embassy of Canada, Beijing
- 9:15 – 10:30 **Panel Discussion Part A: Selecting Business Partners in China**
- Panellists: CIBT Education
Sunny Bai, Blenz Coffee (China)
Hunter-Dickenson
Canada Wood, IAR - Pitman Potter
Perry Quan, Contec Innovations Inc.
Co-Founder, Former Director & ex-President/CEO
- Facilitator: Lawrence Gu, Dean
Confucius Institute at BCIT
- 10:30 – 10:45 **Coffee Break**
- 10:45 – 12:00 **Panel Discussion Part B: Managing Business Partners in China**
- Panelists: same as above
- Facilitator: Michael Nicholas, Manager - Beijing Business Program
BC Olympic Games Secretariat
- 12:00 – 12:15 **Buffet Lunch**
- 12:15 – 12:45 **Luncheon Keynote Speaker**
CIBT Education (TBD)
- 12:45 – 12:50 **Series of workshops wrap-up**
- 12:50 – 13:30 **Networking**